



CORPORATE PRESENTATION

Unither Pharmaceuticals:
Global Pharmaceutical CDMO specialized in single dosage forms to simplify the lives of patients

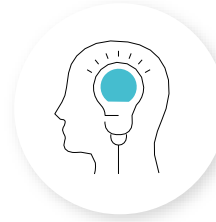
2021

VISION, MISSION, PROMISE & VALUES



Our vision

We want to be recognized as **a provider of affordable, innovative, and easy-to-use health products** that simplify the lives of patients around the world



Our promise

To consider patients needs in order to make successful products for our pharmaceutical customers



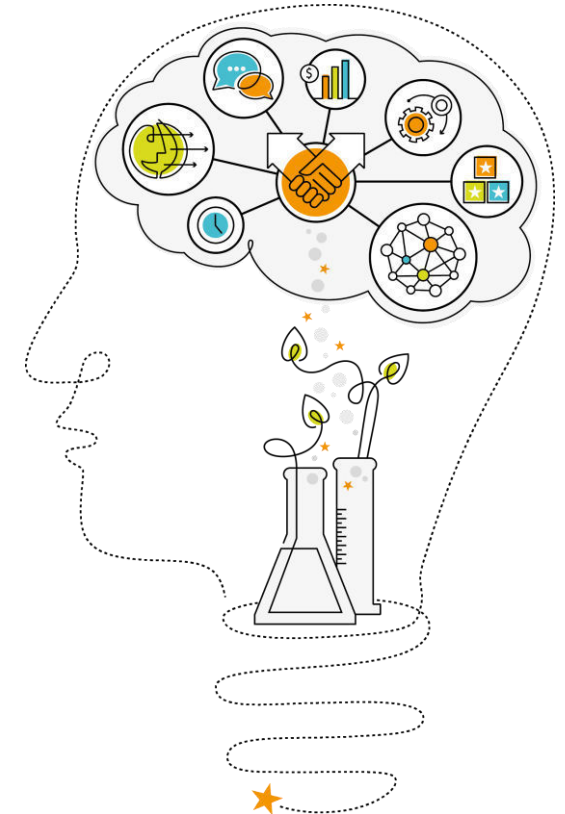
Our mission

To deliver **innovative, sustainable and competitive** solutions to our customers

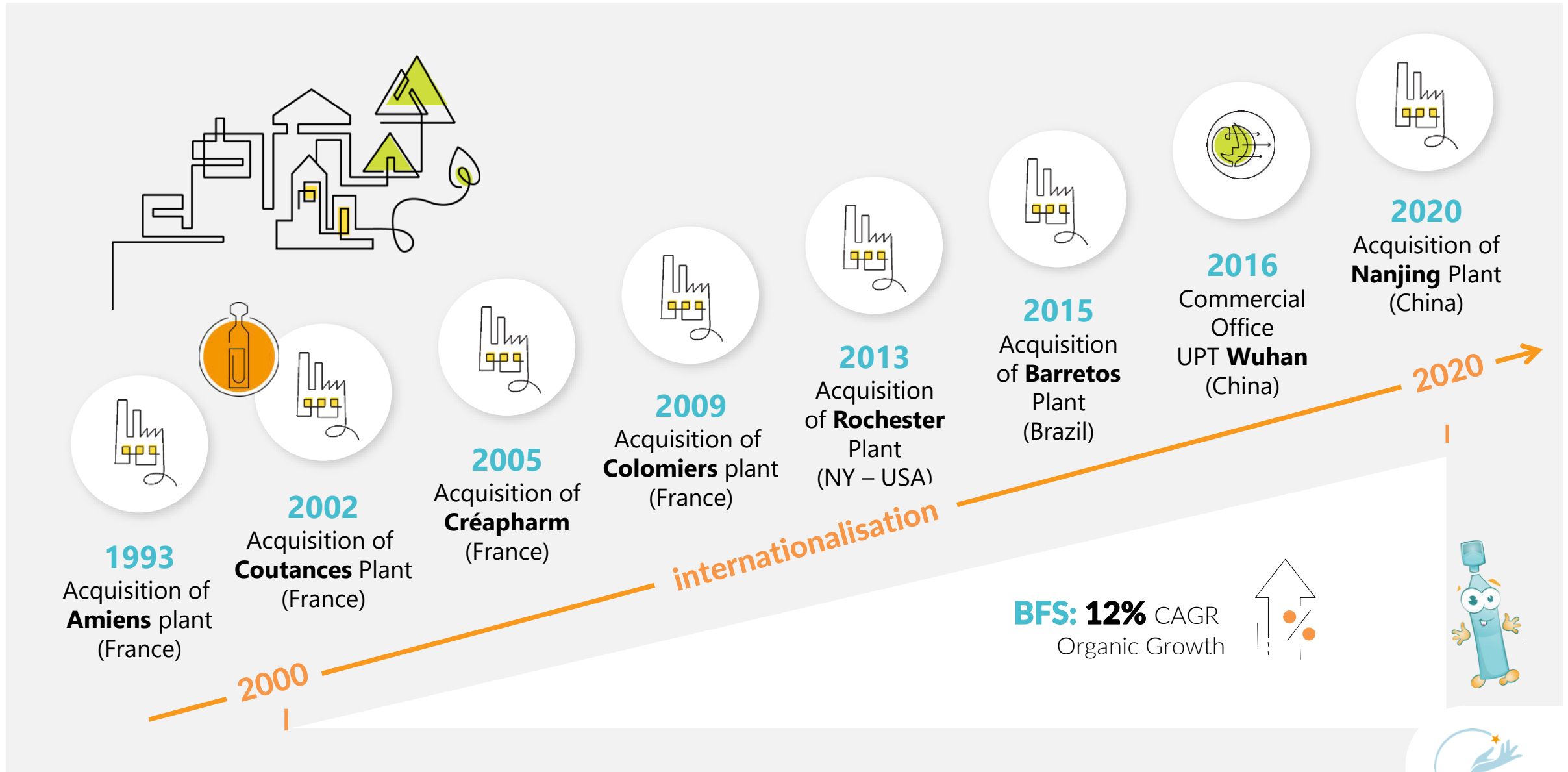


Our values

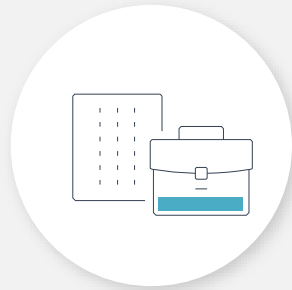
**Courage ;
Innovation ;
Respect ;
Responsibility ;
Trust**



OUR HISTORY



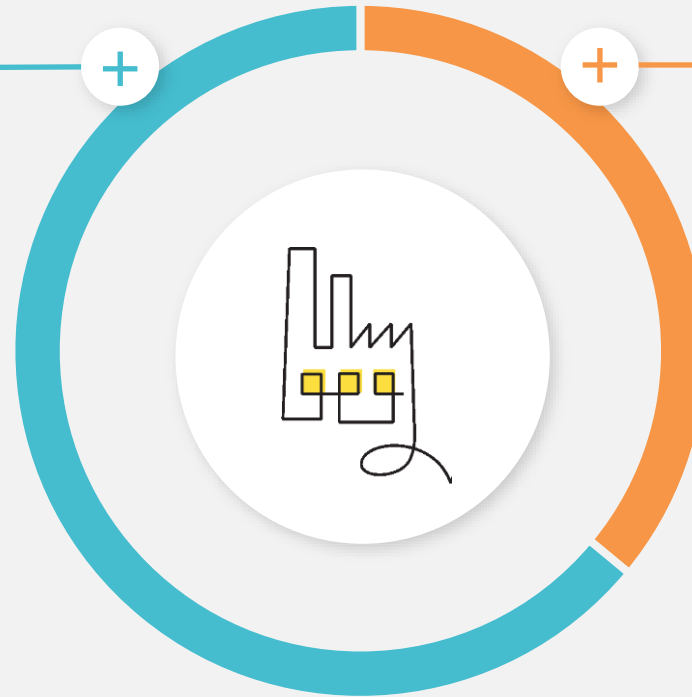
INDEPENDENT COMPANY



64%

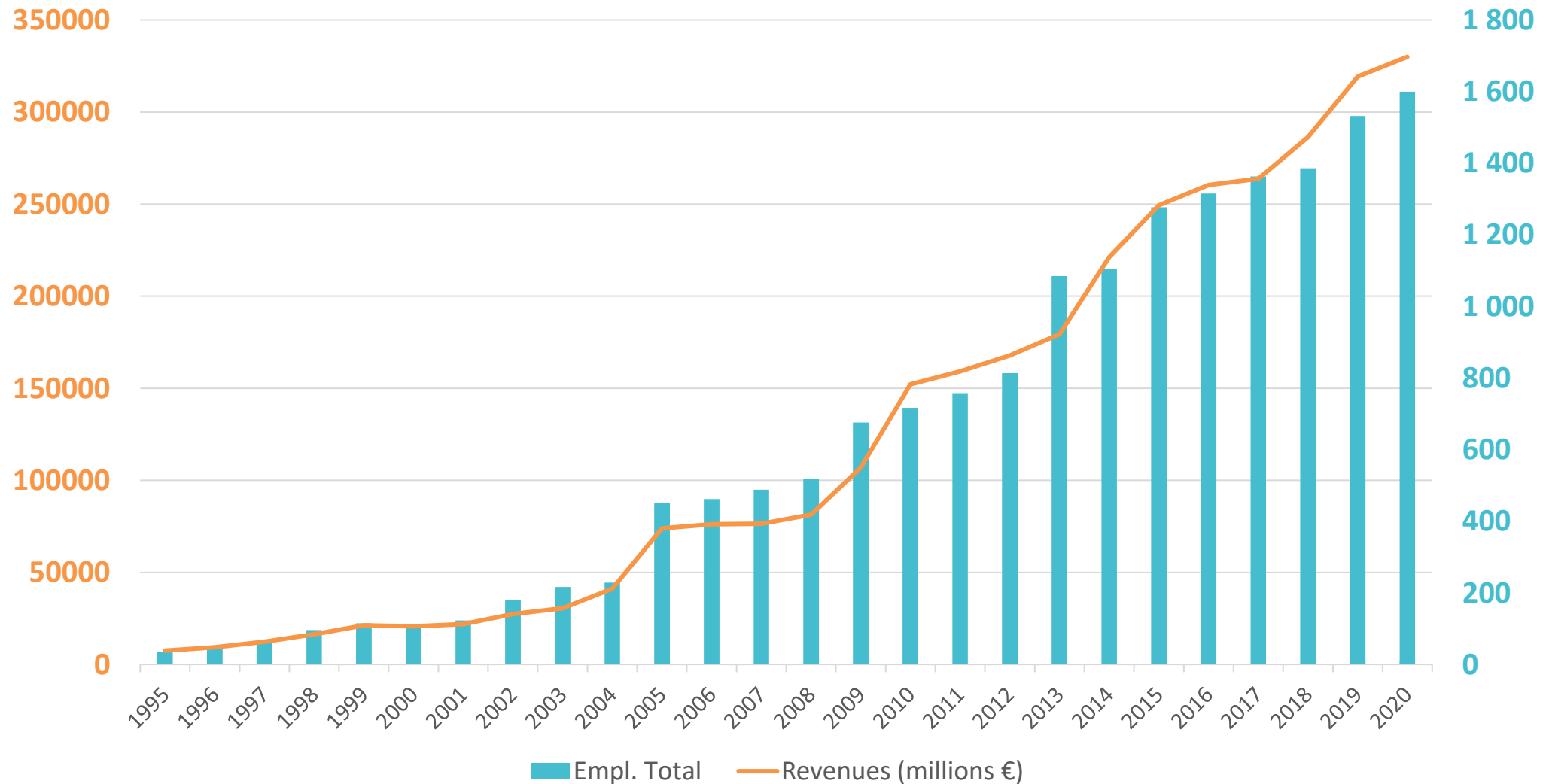
**Private
equity funds**

- ★ Ardian (2017)
- Keensight (2017)
- ★ Parquest (2006)
- ★ Picardie Investissements (1993)



36%
Management

REVENUES & EMPLOYEES



OUR MISSION



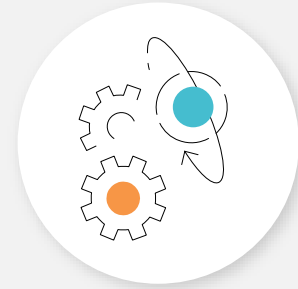
Sustainable Solutions

Long-term Partnership



Competitive Solutions

Niche Player



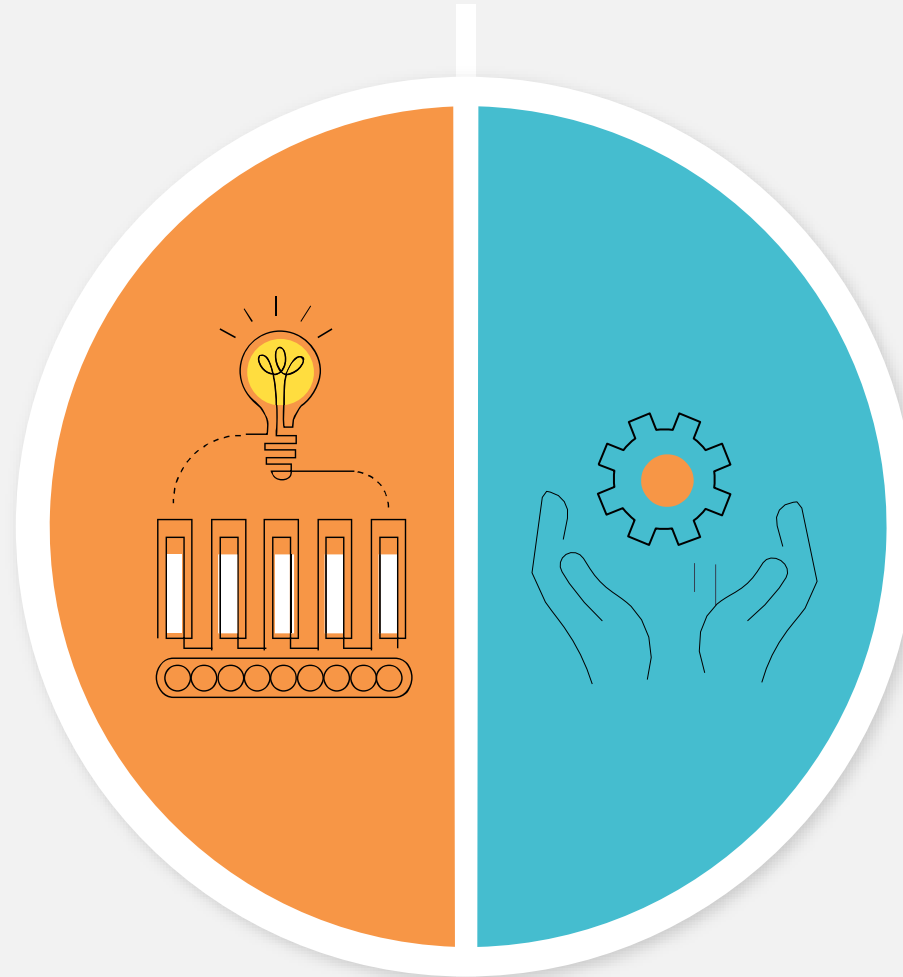
Innovative Solutions

Dual Business Model

COLLABORATION TYPE DUAL BUSINESS MODEL

Two types of collaboration:

**Contract
Development
& Manufacturing**
for strategic outsourcing



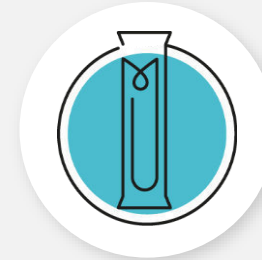
**Turnkey
products &
Dossiers**
for licensing-in

NICHE PLAYER BFS & LIQUID STICK-PACK



**Blow-Fill-Seal
Worldwide
Leader**

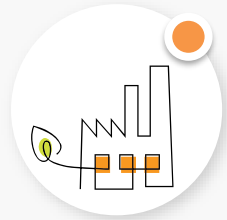
3.4 billion
Unit-doses in 2020



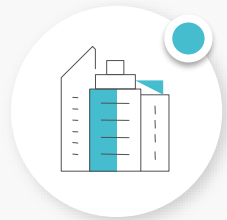
**Pioneer in Liquid
Stick-Pack**

500 million
Unit-doses in 2020

GLOBAL ORGANIZATION PLANTS



Production



Commercial
Office



Innovation
& Development



USA
Rochester, NY

Brazil
Barretos
São Paulo

France
Amiens
Bordeaux
Colomiers
Coutances
Gannat
Paris

China
Wuhan
Nanjing

GLOBAL ORGANIZATION TECHNOLOGIES

Non sterile liquids

Other

Aseptic compounding & filling



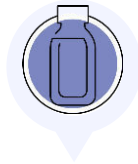
Blow-Fill-Seal

Amiens – France
Coutances – France
Gannat – France
Rochester – USA
Nanjing – China



Preservative-free Multidoses

Coutances – France



Bottles

Colomiers – France
Rochester – USA
Barretos – Brazil



Liquid Stick-Packs

Colomiers – France
Rochester – USA
Barretos – Brazil



Tablets & Capsules

Rochester – USA
Barretos – Brazil
Nanjing – China



Suppositories & Ovulas

Gannat – France
Colomiers – France



R&D

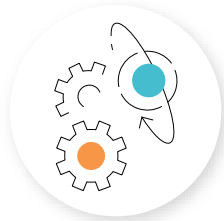
Bordeaux – France



FOCUS ON BFS

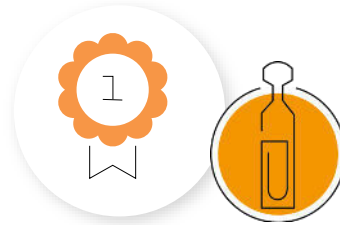
Plants	Amiens (FRANCE)	Coutances (FRANCE)	Gannat (FRANCE)	Rochester (NY, USA)	Nanjing (CHINA)
BFS lines	13 Rotary + 1 Alternative	10 Rotary + 1 in progress (+PFMD)	5 Rotary 1 in progress	1 Alternative + 2 Rotary + 1 in progress	2 Alternatives + 2 Rotary in progress
Formats	0.25 mL 3 mL 5 mL 10 mL	0.25 mL 1 mL 3 mL	5 mL	0.25 mL 3 mL	0.25 mL 3 mL
Other dosage forms	BFS only	Aseptic filling	Tablets, Semi-liquid	Liquids, Solids	Solids
Specialization	Center of excellence for asthma	Center of excellence for eyedrops	0.9% saline solution	Ophthalmic & Asthma	Ophthalmic & Asthma
FDA approved		✓		✓	
Other authorizations	ANSM, EMEA	ANSM, ANVISA, FDA, Korean MFDS, Health Canada, Australia, Russia, MHRA, Turkey, Libya, Belarus, Saudi Arabia, Iran, ...	ANSM, GMED, Russia	ANVISA, FDA, Turkey, Mexico, EMEA, Health Canada, etc.	China
Room for expansion	✓	✓	✓	✓	✓

TO SUMMARIZE



Contract development & manufacturing organization

Focused on key pharmaceutical niches



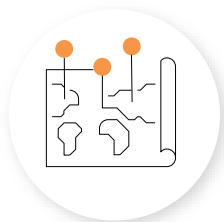
Worldwide leader on BFS technology

3.4 billion manufactured doses in **2020**



Liquid stick pack pioneer

500 million
manufactured doses in **2020**



Global CDMO

Industrial Footprint on **4 continents**
Products sold in more **than 100 countries**
(France, USA, Brazil, China)



Growing business

€330 million in **2020** and
1,600 employees



Private

36% owned by management
64% private equity fund

Thank you for your attention

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